

## DONORS FOCUSING ON WOMEN/RURAL DEVELOPMENT/ CAPACITY BUILDING

- Austrian Consulate
- Bread for the World (Germany)
- Charities Aid Foundation
- Canadian High Commission
- Deciduous Fruit Producers' Trust (RSA)
- Department of Agriculture (RSA)
- Department of Labour (RSA)
- Department of Social Services (RSA)
- Fonds Ontwikkeling Samewerking (FOS)
- War on Want/Comic Relief
- Foundation for Human Rights (RSA)
- Gender Aids Forum (RSA)
- Heinrich Boll Stiftung (Germany)
- Charles Stewart Mott Foundation
- National Lottery Fund (RSA)
- NOVIB (Oxfam Netherlands)
- South African Wine Industry Trust (RSA)
- Action Aid (England)
- Womankind Worldwide
- Cordaid (Netherlands)
- Evangelischer Entwicklungsdienste (EED) (Germany)
- Humanistic Institute for Cooperation with Developing Countries (HIVOS) (Netherlands)
- Swedish Mission Council
- Ibis (Sweden)
- SIDA (Swedish International Development Agency) (focus on municipalities/local government)
- CIDA (Canadian International Development Agency)
- United States Agency for International Development (governance, etc.)
- Bill Gates Foundation (USA) (HIV/Aids)
- WK Kellogg Foundation (health and youth development)
- Levi Straus Foundation (youth development)
- DIFD (England) Department of International Fund Development (capacity building, entrepreneurship, effective governance, economic development, etc.)
- Dell Foundation (also a branch in SA) (sponsor computers)
- Absa Foundation (contact George Gibbs)
- Equal Opportunity Foundation (RSA) focusing on ECD (building crèches), income generation (viable agricultural projects, bakeries, sewing, etc) HIV/Aids

- (orphans, home-based care) contact Michelle Lovett (executive director)
- HCI Foundation (RSA) focusing on HIV/Aids, people with disabilities, Haven Night Shelters, poverty alleviation, etc. Please check with Jolene Adams (also provide bursaries to students who wish to pursue full-time studies at tertiary institutions. Used to focus only on the Western Cape but are now national) [jadams@hcfoundation.co.za](mailto:jadams@hcfoundation.co.za)

### Donors with a youth development focus:

- Swiss South African Co-operation Initiative
- | British Airways Trust
- | British Airways / UNICEF
- | Gauteng Provincial Government: Youth Directorate
- | Creative Inner City Initiative
- | Eskom Foundation
- | Grinaker Construction Co.
- | Triodos Bank (Netherlands)
- | Royal Literary Fund (UK)
- | Stichting Klaverblad (Netherlands)
- | International Helpfunds (Netherlands)
- | Vry Kunstzinnig Jaar Group (Netherlands)
- | Woolworths
- | Rotary
- | Standard Bank
- | Chislehurst and Sidcup Grammar School (UK)
- | Lutheran Church Outreach Project

### Focus on Children – HIV/Aids

- Robinson Charitable Trust
- Safdic RSA
- Jusvale Trading
- African Defence Systems
- Whelan H & E
- Riverclub
- African Explosives Limited
- Stephen Lewis Foundation
- The Hermann Ohlthaver Trust
- Jon Panos Tours
- Genesis Steel
- Astro Tech
- Bateleur Capital

ENDRESS & HAUSER  
SAFDICO RSA  
OPTILOG  
IMPERIAL LOGISTICS  
THE NATIONAL LOTTERIES BOARD  
S A EAGLE  
CREDCON  
FURNITURE TRADERS ASSOCIATION  
C&I ELECTRICA  
PEP STORES  
THE BRYANSTON COUNTRY CLUB  
MUTUAL & FEDERAL  
THE FOSCHINI GROUP  
BEAPHAR  
SAVCIO HOLDINGS  
BIDVEST GROUP  
JAMES HOWDEN HOLDINGS  
HUDACO  
UNITED INTERNATIONAL PICTURES  
SPAR SOUTHRAND  
THE LEN SMITH FOUNDATION  
JON PANOS TOURS  
TSHIKULULU FUND  
THE MOMENTUM FUND (FIRSTSTRAND  
FOUNDATION)  
THE DE BEERS FUND

Investec Private Bank  
Skin Care Under the Sun  
The Recyclers  
Steel Wings  
Cinemark  
Pharmamark  
SMILE Education  
Lynne Addison and Associates  
Espadon Marine  
The South African Children's Charity Trust  
Kyalami Projects  
The Lotus Register  
Supersport - Let's Play  
Parmalat  
Sasol Oil  
Lexmark International  
Vodacom Business Solutions  
Golden Opportunities  
Achievers  
Netflorist  
JSE Ltd  
Lesel Research  
Market SA  
CTP Web Printers  
Akani Egoli - Gold Reef City

Contributors

Action Locksmith  
Adcock Ingram Healthcare (Pty) Ltd  
Aerzte Fur (Die 3 Weld)  
African Explosives  
African Travel Concepts  
Anchor Yeast  
Anglo American Chairman's Fund  
Aqua Online  
Aquarius Platinum SA – Everest Mine  
ARUP  
Asif Satchu & Jill Whaley  
Aspect Capital  
Associated Industrial Electronics cc  
Barrus & Associates  
Bateleur Capital (Pty) Ltd  
Beaphar B V  
Bill Weedman  
Birchall Andy  
Brescia House School  
Business Objects  
CGF Research Institute (Pty) Ltd  
Chapmar Industries cc  
Chefs In Motion  
Chris Bonell & Siwan Lloyd Hayward  
Citroen Car Club  
City of Cape Town Department of Health  
(MSAT)  
Claudine ML de la Harpe  
Clear Channel  
Clem Sunter  
Clover  
Consol Glass  
Crandall School Association  
De Beers Fund  
Department of Health (Gauteng)  
Department of Social Development (Cape  
Town)  
Department of Social Development (Gauteng)  
DG Murray Trust  
Diageo Foundation  
Digicore Fleet Management (Pty) Ltd  
Edenglen High School  
Elephants in Main Street  
Emerging Markets Benefit Ltd  
Endress & Hauser (Pty) Ltd  
Fernando Dos Ramos  
First African Signs  
Foschini Group  
Gauteng Off-Course Bookmakers Association  
Golden Frains Club  
Hafen Theatre (Germany)  
Hands On Team  
HEAT Magazine  
HMR Fire Services  
Imation  
Imation Latin

Imvana Methodist Church  
Imperial Logistics  
Intelsat South Africa (Pty) Ltd  
International Flavors & Fragrances (SA) Pty Ltd  
International SOS Assistance (Pty) Ltd  
Investec Private Bank – Dividends  
J C Potgieter  
KFC (Strand)  
Kargo National  
KreditInform/Credcon  
Langdon Davis  
Lapin Attorneys  
Len Smith Foundation  
Lexmark International South Africa  
Ludwig Roses  
Market SA  
Marlin Webster  
Mattress Factory  
McDonalds South Africa  
Michael Rea  
Momentum Fund / First Rand Foundation  
Mondipak Packaging  
Mr & Mrs Calistos  
Mr & Mrs Deandrade  
Mr & Mrs G Chetty  
Ms E Beeten  
MTN  
Mutual & Federal Insurance Co Ltd  
Nampak Tissue (Pty) Ltd  
National Department of Health  
National Lotteries Board  
Nature's Health Products  
Ned Geref Kerk (Helderberg)  
NetFlorist  
Once Upon A Table  
Old Mutual Staff Volunteer Fund  
Oxfam Canada  
Phumelela Gaming and Leisure  
Pick 'n Pay  
Pieter Herbst  
Power House  
Rapsol

Rhythm Child  
RJJ Botha  
Safdico RSA (Pty) Ltd  
SAHETI  
Samantha Pieters  
SASBO  
Sea & Sky Holiday Flats  
SEFAC  
SMC Networks  
SMILE Education  
South African Children's Charity Trust  
Southgate Plumbing  
Spar (South Rand)  
Spier Holdings  
Standard Bank (The Glen)  
Standard Bank Foundation  
Steuart Pennington  
Superbrands  
The Chocolate Fountain  
The Curiosity Collectors Market  
The Forum  
The G S Elkin Residuary Trust  
The Krok Foundation  
The Recyclers  
The Stephen Lewis Foundation  
Toyota Fury  
Unilever South Africa Home and Personal Care (Pty Ltd)  
Vaal Sanitary  
Versapak  
Vodacom Foundation  
Woolworths (Morningside)  
Woolworths (Somerset West)  
Woolworths (The Glen)  
Your Baby Show  
Zinto Marketing

**NATIONAL DEVELOPMENT AGENCY  
(POVERTY ALLEVIATION)  
122 De korte street, Braamfontein,  
Johannesburg 2001**

[www.nda.org.za](http://www.nda.org.za)

A standard application form is available, together with "Guidelines for Grant Applicants", from any of the NDA offices.

- North West (Mmabatho): Tel: (018) 392-6892. Fax: (018) 392-5432
- Mpumalanga (Nelspruit): Tel: (013) 755-3777/1478. Fax: (013) 753-2244.
- Western Cape (Cape Town): Tel: (021) 422-5175/6/8/9. Fax: (021) 422-5180
- Northern Cape (Kimberley): Tel: (053) 831-4828/9 or 832-3365. Fax: (053) 831-4824
- Eastern Cape (East London): Tel: (043) 742-3611/5791. Fax: (043) 742-3612
- Limpopo (Polokwane): Tel: (015) 291-2492. Fax: (015) 295-7586
- Free (Bloemfontein): Tel: (051) 430-2024. Fax: (051) 430-3376
- KwaZulu-Natal (Durban): Tel: (031) 305-5542. Fax: (031) 305-5140

E-mail: [info@nda.org.za](mailto:info@nda.org.za)  
Postal Address: P.O. Box 31959, Braamfontein2017  
Phone: (011) 718-5538/9  
Fax: (011) 403-2514/5

12th Floor, Braamfontein Centre, 23 Jorissen Street, Braamfontein, Johannesburg

[www.mvula.co.za](http://www.mvula.co.za)

Contact Person: PA to Policy Unit Director  
Postal Address: P.O. Box 32351, Braamfontein, 2017  
Phone: (011) 403-3425  
Fax: (011) 403-1260

### **ABSA Foundation**

PO Box 7735, Johannesburg, 2000  
2nd Floor, ABSA Towers East, 170 Main Street, Johannesburg  
Tel: 011 350 4000 Fax: 011 350 4964  
Website: [www.absa.co.za](http://www.absa.co.za)  
Contact:  
Mrs Anastasia Peters'Francis, Manager, [anastasiapf@absa.co.za](mailto:anastasiapf@absa.co.za)  
Type of organisation: Donor/Foundation/Trust  
Programme areas: Community Development, Funding, Economic development  
Record status: 02/11/2005 Validated

### **OTHER WEBSITES:**

[www.capegateway.gov.za](http://www.capegateway.gov.za) (download a database of donors on this site)  
[www.fundraising-tips.co.za](http://www.fundraising-tips.co.za) (for tips on how to be successful in a fundraising campaign)  
[www.devdir.org](http://www.devdir.org) (for a list of development organizations in SA and internationally)  
[www.charitychannel.com](http://www.charitychannel.com) (the world's largest on-line community of non-profit professionals)  
[www.prodder.org.za](http://www.prodder.org.za) (free NGO on-line directory in SA)  
[www.sangonet.org.za](http://www.sangonet.org.za) (important website for NGOs keeping you up to date about developments in the NGO world; also useful articles on development challenges)  
[www.saifundraising.org.za](http://www.saifundraising.org.za) (SA Institute of Fundraising is a professional body representing fundraising practitioners in Southern Africa)

356 Rivonia Boulevard, 1st  
Floor, Rivonia  
[www.zenexfoundation.org.za](http://www.zenexfoundation.org.za)

Contact Person: Administrator  
Postal Address: PO Box 2172,  
Rivonia, 2128  
Phone: (011) 803-4203  
Fax: (011) 803-4432

#### *Application Process and Conditions:*

Complete the [Application form  
online](#), or send your proposal  
through post or drop it off at the  
Zenex Foundation Offices.

The Zenex Foundation is an independent non-profit NGO that focuses on education and human resource development. The Foundation owes its existence to the vision of its then parent company, Zenex Oil. When ESSO SA disinvested from South Africa in 1987, a Trust was created which then acquired the South African operations of the departing oil company. The Trust had a single objective: to assist in the development of the people of South Africa. Although there is no longer any link between Zenex Oil and the Foundation, it retains the mission to develop human resources through the provision of financial resources and proactive engagement with funded projects and their stakeholders.

The Zenex Foundation has the following main objectives:

- to focus resources and expertise on areas of critical national need where the Foundation can make a significant contribution;
- to address inequalities
- to support excellence in education;
- to invest prudently by selecting significant high quality

<p>Applications should be completed according to the <a href="#">guidelines</a>:</p> <p>Background: Name and brief description of your organisation and its activities</p> <ul style="list-style-type: none"> <li>- Name, location and total cost of project</li> <li>- Duration and commencement date of project</li> <li>- Previous appeal to the Zenex Foundation</li> </ul> <p>Nature of Problem: What is the problem to be addressed? How was the problem identified? What is the underlying basis, philosophy, approach of the project intervention?</p> <p>Implementation Strategy:</p> <ul style="list-style-type: none"> <li>- What, where, when and how are you going to implement the project?</li> <li>- How is your project proposing to address the problem defined above?</li> <li>- What is the role of government in the project?</li> </ul> <p>Organisational Capacity:</p> <ul style="list-style-type: none"> <li>- Employment figures, management and governance of the organisation?</li> <li>- What is the organisation's track record (project design, management and implementation)?</li> <li>- Provide financial statements for the past two years</li> </ul> <p>Quality Assurance:</p> <ul style="list-style-type: none"> <li>- Is your organisation or programmes accredited?</li> </ul>	<ul style="list-style-type: none"> <li>projects;</li> <li>- to increase the impact of its interventions through proactively engaging with projects and their stakeholders using partnerships and holistic approaches;</li> <li>- to assess the implementation and impact of its projects through evaluation and research;</li> <li>- to minimise the impact of HIV/AIDS on human resource development in South Africa;</li> <li>- to significantly increase the pool of people with mathematical and scientific competencies in the country; and</li> <li>- to develop the expertise of the Foundation in its focus areas.</li> </ul> <p><i>Programmes and Projects</i></p> <p>The Zenex Foundation provides support for the development of people, learning resources, Early Childhood Development and infrastructure. In addition, the Foundation will support or fund research that is relevant to improving the impact of its interventions. Support for people development and for learning resources (materials development and supply) extends to the following areas:</p> <ul style="list-style-type: none"> <li>- Outcomes-based development of educators, learners and subject advisers in: <ul style="list-style-type: none"> <li>o mathematics and science</li> <li>o English of the educators and learners</li> </ul> </li> <li>- Information and communication technologies (for school administration, teacher and pupil computer literacy and computer-based learning)</li> </ul> <p>Infrastructure Development can involve building, renovating, converting, and extending facilities and resource centres i.e. science laboratories, libraries/media centres and computer centres that will be shared by a cluster of schools. The Foundation will also facilitate provision of supplementary infrastructure such as toilets, water tanks, fencing, etc. Support towards Early Childhood Development (ECD) covers the following areas:</p> <ul style="list-style-type: none"> <li>- Training of Trainers</li> <li>- Training of practitioners</li> <li>- Development of learning materials and curriculum.</li> </ul> <ul style="list-style-type: none"> <li>- Has the project been evaluated previously? By whom? With what outcomes?</li> <li>- What are the key objectives of the project?</li> <li>- How will you evaluate objectives? What are your key performance indicators?</li> </ul> <p>Budget:</p> <ul style="list-style-type: none"> <li>- Total project budget, annual breakdown and detailed budget</li> <li>- Amount requested from the Foundation and annual breakdown?</li> <li>- Overheads of the project as a percentage of the total project budget?</li> <li>- What are the unit costs of training/materials/building etc.</li> <li>- What steps have been taken to diversify the organisation's funding sources?</li> </ul> <p>The Foundation uses a variety of criteria to select projects for funding. Support will be given to projects which</p>
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- cost more than R 500 000;
- are innovative; sustainable; pilot or large-scale; clustered; and of high impact;
- incorporate the impact of HIV/AIDS in their strategy;
- have clear measurable, challenging, and attainable objectives and KPIs;
- have a well developed, realistic implementation strategy;
- have effective leadership and management with:
  - o accountable structures
  - o sound financial systems and
  - o community involvement;
- have potential for self sufficiency and sustainability;
- promote Black Economic Empowerment and principles of employment equity;
- operate in adequately performing schools with a culture of teaching and learning and a supportive principal, or in schools with the desire and the potential to improve;
- involve co-operation with government and actively seek to institutionalise the project within public provision.


All proposals should be addressed to The Administrator.




### About SELDA - Aims & Background

SELD A aims to exchange information and provide a basis for knowledge circle generation with a focus on local government and local development issues throughout Africa.

Go to: [www.selda.org.za](http://www.selda.org.za)

It is hoped that in time we will be able to focus on the local government system and local development issues in every African country. The web-site serves as a resource for lodging material, allowing it to be easily accessed and disseminated, and will provide a source of contact details for local government throughout Africa. In addition, a data base of organisations that are likely to fund local government development is included.

Donor Organisation		Amount (R)	Summary Details
	The European Union	2,204,317	Public Health Sector Support Programme. Core funding for major consortium activities.
	United States Agency for International Development	859,650	Community Development Projects (Vukuzenzele).

	Isle de France	308,624	Capacity Building(Training & Development)
	Family AIDS Caring Trust	174,388	Partnership for workshops
	EngenderHealth	45,287	Men as partners programme

### OTHER DONORS

1. Global Ministries – Netherlands
2. Norwegian Church Aid: Outreach Programme and Aids Awareness (PID 10219) + Transport Project
3. Katholische Zentralstelle für Entwicklungshilfe e.V.
4. European Union NGO Support Project
5. Bernard van Leer Foundation (ECD Focus)
6. Elton John Aids Foundation
7. Norwegian Church Aid: Strengthening Support to CBOs in KZN
8. PATH: Programme for Appropriate Technology in Health – Culture and Health Grants Program for Africa
9. ICCO: Interchurch Organisation for Development Cooperation
10. KZN Provincial Aids Action Unit
11. Kindernothilfe
12. KZN Grants Programme

Donor name and contact person	Physical address	Telephone, fax, email and website address	Focus area e.g. HIV/Aids	When to apply and size of the grant?

## **RAFAD (*Recherches et Applications de Financements Alternatifs du Développement*)**

Is an international organisation which provides services to NGOs in the field of fund-raising, financial management and 'creative bookkeeping'. Vision: financial support to Southern NGOs should be more than just grants; little producers in the South should be given access to bank credit in local currency, in order to finance the enterprises and economic activities they have created to promote their own development and avoid the usual dependence on aid.

RAFAD works for and with associations, federations, rural and urban producer organisations, aid agencies, banks in North and South and intermediary organisations.

Objectives:

□ To accompany the capitalisation of development organisations: guidance and advice, training, information, fund raising.

□ To create relevant mechanisms and financial tools with special emphasis on international and local guarantee funds.

□ To innovate and transmit the experience among the partners of the network and inform the international aid agencies.

The idea behind RAFAD, is that it is very important for NGOs to build up their own capital and in the long run become Fact Sheets on financing, sheet V 3 independent of external financing. The main advantage of this is of course that one is independent of the donors' criteria. To realise this idea, RAFAD is developing credit systems and other clever tricks such

as making use of fluctuations of money rates, keeping money in Europe instead of in countries with high inflation rates until it's actually needed. Sometimes it is even cheaper to pre-pay projects through microcredits and repay them with the money from the grant which has meanwhile been invested elsewhere. RAFAD considers the fact that donors refuse to help NGOs to build up their own reserve capital as one of the main problems between donors and NGOs. The result is that NGOs need to find money from other sources and sometimes have to use very creative ways of bookkeeping to ensure their future. One possibility is that the NGO starts its own "parallel-fund" with the aim of supporting the NGO in question.

RAFAD Foundation

Rue de Varembe, 1

P.O. Box 117

CH - 1211 Geneva 20

Switzerland

phone: 00-41-(0)22-733.50.73

fax: 00-41-(0)22-734.70.83

info@fig-igf.org

RAFAD also works with local representatives in Bolivia, Burkina Faso, Burundi, Ecuador, Guatemala, Nicaragua, Peru, Rwanda and Senegal. Contact addresses can be found on the

RAFAD-website:

<http://homepages.iprolink.ch/~rafad/contact.htm>

5. Addresses of organisations for assistance in fund-raising

IRED/RAFAD

General secretariat

3, rue de Varembe - Case 116

1211 Geneve 20, Switzerland

Tel: 41 22 734 17 16, Fax: 41 22 740 00 11

E-mail: ired@worldcom.ch

Both organisations (RAFAD and IRED) facilitate North/South exchanges of experiences and communication among grassroots associations. They help to create networks, strengthen these and provide technical support, e.g. training, (financial)

management, appropriate technology, negotiations.

Collectif d'échanges pour la technologie appropriée (COTA)

rue de la Sablonnière 18

B-1000Brussels

Tel: 32 2 218 18 96, Fax: 32 2 2231495

E-mail: [cota@innet.be](mailto:cota@innet.be)

COTA is an NGO which delivers services, such as information facilitation, documentation and support in fund raising for development organisations in both North and South.

COTA has established a documentation centre and developed a number of services to support

technical communication. The main services are: The Consultancy and Study service, the Questions and Answers service, the Commercial Documentation service and the publication service.

SNV

Head office: Bezuidenhoutseweg 161, 2594 AG Den Haag, the Netherlands, Tel: 31 70 3440139, Fax: 31 70 3855531.

There are local offices of SNV in Albania, Benin, Bhutan, Bolivia, Botswana, Burkina Faso, Cameroon, Ecuador, Eritrea, Ethiopia, Ghana, Guinea Bissau, Honduras, Kenya,

Laos, Mali, Mozambique, Nepal, Nicaragua, Niger, Peru, the Philippines, Rwanda, Sudan, Tanzania, Uganda, Vietnam, Zambia, Zimbabwe.

SNV is a Dutch volunteer sending organization which also works on development issues in collaboration with the local people. Its aim is to empower the poor and the oppressed groups in the South. The main themes are sustainable development, gender and environmental care. Most offices of SNV have a fund to finance small-scale projects. SNV can assist NGOs in finding local sources of funding.

## **6. Interesting Internet addresses**

**On these sites you will find links to donors and further suggestions and advice for fundraising:**

[http://www.nsfre.org/book\\_works.html](http://www.nsfre.org/book_works.html)

<http://www.fundraising.co.uk/books.html>

<http://fdncenter.org>

<http://www.cof.org>

<http://www2.poptel.org.uk/efc>

<http://raise-funds.com>

<http://www.rec.org>