

PROJECTION: 20091 Salisbury FY 2009 Budget

FOR PERIOD 99

ACCOUNTS FOR:			2007	2008	2008	2008	2008	2009	PCT
General Fund			ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTIO	MAYOR	CHANGE

11000	Legislative (City Council)								
11000	501003	Sal-Elec	25,071.71	52,000.00	52,000.00	43,333.20	.0	52,000.00	.0%
11000	502010	FICA	1,884.12	3,978.00	3,978.00	3,128.50	.0	3,748.74	-5.8%
11000	502020	H. Ins.	5,736.36	14,344.96	14,344.96	11,999.42	.0	17,586.31	22.6%
11000	502030	Life ins	115.42	120.00	120.00	56.58	.0	72.00	-40.0%
11000	502040	Ret-Emp	334.00	5,633.60	5,633.60	1,084.78	.0	2,958.40	-47.5%
11000	502070	Work Camp	89.00	156.00	156.00	134.00	.0	161.55	3.6%
11000	513000	Prof Serv	.00	.00	.00	.00	.0	.00	.0%
11000	513301	City Atty	.00	.00	.00	.00	.0	.00	.0%
11000	534308	Vehicles	.00	.00	.00	.00	.0	.00	.0%
11000	546006	Operating	.00	.00	.00	.00	.0	.00	.0%
11000	546011	Computer	.00	.00	.00	.00	.0	.00	.0%
11000	555402	Cell Phone	.00	.00	.00	.00	.0	.00	.0%
11000	555403	Pagers	.00	.00	.00	.00	.0	.00	.0%
11000	555404	Internet	.00	.00	.00	.00	.0	.00	.0%
11000	555501	Advertisin	1,794.57	2,000.00	1,090.00	.00	.0	1,500.00	37.6%
11000	555503	Travel	7,261.88	5,500.00	6,200.00	5,781.62	.0	6,000.00	-3.2%
11000	556204	Gasoline	.00	.00	.00	.00	.0	.00	.0%
11000	556600	Pub	.00	100.00	.00	.00	.0	100.00	.0%
11000	556900	Misc	283.50	150.00	460.00	458.00	.0	150.00	-67.4%
11000	577025	Vehicles	.00	.00	.00	.00	.0	.00	.0%
TOTAL Legislative (City Coun			42,570.56	83,982.56	83,982.56	65,976.10	.0	84,277.00	.4%

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General Fund	ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTION	MAYOR	CHANGE

11100 City Clerk							
11100 501001 Sal-Clercl	89,733.67	90,091.00	93,812.07	69,390.58	.00	94,189.30	.4%
11100 501009 Sal-Meals	.00	.00	.00	.00	.00	.00	.0%
11100 501098 Sal - COL	.00	2,657.91	.00	.00	.00	.00	.0%
11100 501099 Sal-Stepln	.00	1,063.16	.00	.00	.00	1,129.64	.0%
11100 502010 FICA	6,748.61	6,838.42	6,838.42	5,209.98	.00	7,143.61	4.5%
11100 502020 H. Ins.	13,710.98	14,765.99	14,765.99	10,629.84	.00	15,631.21	5.9%
11100 502030 Life ins	50.28	48.00	48.00	37.72	.00	48.00	.0%
11100 502035 Blood Bk	.00	.00	.00	.00	.00	.00	.0%
11100 502040 Ret-Emp	5,945.35	9,063.15	9,063.15	6,105.29	.00	6,941.75	-23.4%
11100 502070 Work Comp	297.00	270.00	270.00	226.00	.00	291.49	8.0%
11100 502087 Emp pic	.00	.00	.00	.00	.00	80.00	.0%
11100 513301 City Atty	.00	.00	.00	.00	.00	.00	.0%
11100 534302 EqUlp	.00	250.00	250.00	.00	.00	250.00	.0%
11100 546001 Office	4,450.06	5,200.00	4,900.00	3,037.82	.00	5,200.00	6.1%
11100 546006 Operating	.00	1,000.00	1,300.00	1,295.90	.00	.00	-100.0%
11100 546008 Postage	282.74	400.00	400.00	175.51	.00	400.00	.0%
11100 546011 Computer	.00	.00	.00	.00	.00	1,100.00	.0%
11100 554404 Copiers	2,044.80	2,050.00	2,390.80	2,044.80	.00	2,050.00	-14.3%
11100 555401 Telephone	904.43	1,200.00	1,200.00	602.74	.00	1,200.00	.0%
11100 555404 Internet	.00	.00	.00	.00	.00	.00	.0%
11100 555502 Printing	6,200.00	6,200.00	4,980.00	2,753.87	.00	5,800.00	16.5%
11100 555503 Travel	2,901.08	2,000.00	2,600.00	1,682.48	.00	2,400.00	-7.7%
11100 555504 Training	1,990.00	1,500.00	2,120.00	2,114.00	.00	1,800.00	-15.1%
11100 556600 Pub	42.00	50.00	50.00	42.00	.00	50.00	.0%
11100 556700 Dues	266.00	325.00	325.00	325.00	.00	325.00	.0%
11100 556999 Budget II.dj	.00	.00	.00	.00	.00	.00	.0%
11100 558600 New Lease	7,600.69	.00	.00	.00	.00	.00	.0%
11100 558700 Exis Lease	.00	8,009.00	8,009.00	.00	.00	8,009.00	.0%
11100 577030 Equip	.00	.00	.00	.00	.00	.00	.0%
11100 577035 Comp Hard	34,779.27	.00	.00	.00	.00	.00	.0%
TOTAL City Clerk	177,946.96	152,981.63	153,322.43	105,673.53	.00	154,039.00	.5%

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FOR PERIOD 99

ACCOUNTS FOR:		2007	2008	2008	2008	2008	2009	PCT
General Fund		ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTION	MAYOR	CHANGE
12000	502087 Emp Pic	.00	.00	.00	.00	.00	240.00	.0%
	Includes Mayors Office and Community Development							
12000	502088 Emp Inc	.00	.00	.00	.00	.00	.00	.0%
12000	513011 Tax Diff	.00	.00	.00	.00	.00	.00	.0%
12000	513020 Eng/Arch	.00	.00	.00	.00	.00	.00	.0%
12000	513023 Light Stdy	.00	.00	.00	.00	.00	.00	.0%
12000	513030 Insurance	.00	.00	.00	.00	.00	.00	.0%
12000	513040 Medical	.00	.00	.00	.00	.00	.00	.0%
12000	513062 Emp Hbk	.00	.00	.00	.00	.00	.00	.0%
12000	513063 Office Juv	.00	.00	.00	.00	.00	.00	.0%
12000	513065 Annexation	6,590.50	5,000.00	5,000.00	4,729.22	.00	5,000.00	.0%
	Services of Chris Jakubiak & Matt Hedger related to annexation that cannot be charged against specific annexations.							
12000	513066 Cit Survey	.00	.00	.00	.00	.00	14,250.00	.0%
	Professional services to conduct a citizen's attitude survey							
	Added at Mayors Level							
12000	513071 Comp Stdy	.00	.00	.00	.00	.00	.00	.0%
12000	513099 Other	.00	15,000.00	15,000.00	.00	.00	15,000.00	.0%
	Tax Setoff Study (carryforward from FY08) : \$15,000							
12000	513301 City Atty	.00	.00	.00	.00	.00	.00	.0%
12000	513400 Cons Fee	.00	500.00	500.00	500.00	.00	500.00	.0%
	Goal Setting Session - Mayor & Council							
12000	513401 CATV	.00	.00	.00	.00	.00	.00	.0%
12000	513402 Comp Cons	.00	.00	.00	.00	.00	.00	.0%
12000	513403 Elect Staf	.00	.00	.00	.00	.00	.00	.0%
12000	513405 Hist Dist	.00	.00	.00	.00	.00	.00	.0%
12000	513411 Op Review	500.00	.00	.00	.00	.00	.00	.0%
12000	523602 Tree Trim	.00	.00	.00	.00	.00	.00	.0%
12000	523632 PUBLISHING	.00	.00	.00	.00	.00	.00	.0%
12000	534301 Bldgs	.00	.00	.00	.00	.00	.00	.0%
12000	534302 Equip	.00	250.00	250.00	.00	.00	250.00	.0%
	Office machines - repairs							
12000	534502 Comp Soft	.00	250.00	250.00	.00	.00	250.00	.0%
	Update memory on office computers							
12000	546001 Office	4,141.45	5,000.00	5,000.00	2,592.94	.00	5,000.00	.0%
	General office supplies, copy paper, printer supplies, letterhead stationery and envelopes.							
12000	546006 Operating	.00	.00	.00	.00	.00	400.00	.0%
	File cabinet for Asst. City Administrator \$400							
12000	546008 Postage	1,647.62	2,000.00	1,910.08	790.72	.00	1,500.00	-21.5%
12000	546011 Computer	.00	3,100.00	3,100.00	2,498.00	.00	1,400.00	-54.8%
	Replacement computer for Exec Office Assoc: \$1,400							

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FOR PERIOD 99

ACCOUNTS	FOR:	2007	2008	2008	2008	2008	2009	PCT
General	Fund	ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTIC	MAYOR	CHANGE
12000	554404 Copiers	4,089.60	4,150.00	4,150.00	4,089.60	.0	4,150.00	.0%
	Photocopier lease: \$4,100							
	Allowance for copies above lease coverage: \$50							
12000	554406 GIS	.00	.00	.00	.00	.0	.00	.0%
12000	555401 Telephone	4,307.75	3,700.00	3,700.00	3,253.04	.0	4,600.00	24.3%
	Local and long distance service							
	Estimate based on 5 year average							
12000	555402 Cell Phone	402.02	430.00	430.00	206.07	.0	430.00	.0%
	Mayor's reimbursement for use of personal cell phone							
	(bills approx \$60/mon x 60% [60% paid by City, 40% paid by Mayor])							
12000	555404 Internet	.00	.00	.00	.00	.0	.00	.0%
12000	555501 Advertisin	.00	.00	.00	.00	.0	.00	.0%
12000	555502 Printing	.00	200.00	200.00	11.00	.0	200.00	.0%
	Printing of various City brochures: estimated at \$200							
12000	555503 Travel	7,578.57	7,500.00	7,500.00	5,895.65	.0	8,000.00	6.7%
	MML Summer Conference, Mayors Business Roundtable,							
	MML Legislative Conference, Lower Eastern Shore Mayor's							
	Assn, MD Downtown Assoc, Eastern Shore Association of							
	Municipalities, NLC Congressional City Conference, MML							
	Board Retreat, ICMA Intl Conference, MCCMA Winter Meeting,							
	MCCMA Spring Conference, Greater Salisbury Committee,							
	SWED, Chamber of Commerce, misc meetings and travel.							
12000	555504 Training	814.00	2,000.00	2,000.00	500.00	.0	2,000.00	.0%
	Asst City Administrator-ICMA and/or Munis training: \$1,400							
	Office Associate III - Academy: estimated at \$600							
12000	555505 Xeroxing	45.82	150.00	150.00	35.30	.0	100.00	-33.3%
	Photocopying at county facility.							
12000	555510 City Promo	4,036.49	4,000.00	4,000.00	1,306.97	.0	10,900.00	172.5%
	City Hosted LESMA Dinner: \$1,350 less \$350 reimb by LESMA							
	Christmas Cards & Envelopes: \$450							
	Tawes Crab & Clam Bake (booth & tickets) \$2,000 less approx							
	\$520 from ticket reimbursements: \$1,480							
	MML "Main Street" booth: \$175							
	"City Living" bottled water (for MML & Tawes): \$800							
	Municipal Government Works month (t-shirts, etc): \$1,000							
	Special annual events: \$1,000							
	Added \$5,000 at Mayors Level for All-America City Award							
12000	556600 Pub	597.89	550.00	729.84	729.84	.0	550.00	-24.6%
	Newspaper-Daily Times; MD Code updates							
12000	556700 Dues	29,200.00	32,200.00	32,452.21	32,451.21	.0	34,500.00	6.3%
	MML, ESAM, National League of Cities, Delmarva Water							
	Transport Committee, International City Management Assoc,							
	MD City and County Management Assoc, Maryland Mayor's Assoc,							
	Chamber of Commerce, MD Downtown Development Assoc,							
	LESMA, Tri-County Alliance for the Homeless.							
	NOTE: MML Annual Dues for FY09 \$29,920 (increase							
	from FY08 \$28,255)							

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CITY OF SALISBURY, MD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

PG 13
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PROJECTION: 20091 Salisbury FY 2009 Budget

FOR PERIOD 99

ACCOUNTS FOR:	2007 ACTUAL	2008 ORIG BUD'	2008 REVISED BUD	2008 ACTUAL	2008 PROJECTION	2009 MAYOR	PCT CHANGE
General Fund							
12000 556800 Home Conve	42,000.00	42,000.00	42,000.00	21,000.00	.00	42,000.00	.0%
Homeowner Conversion Grant Program							
12000 556900 Misc	203.00	1,500.00	1,152.87	205.99	.00	1,500.00	30.1%
Uncategorized expenses							
12000 556907 State Gran	.00	.00	.00	.00	.00	.00	.0%
12000 556916 Cty Liv Ca	8,403.28	.00	526.17	.00	.00	.00	-100.0%
12000 556999 Budget Adj	.00	.00	.00	.00	.00	.00	.0%
12000 559500 Contingenc	.00	.00	.00	.00	.00	.00	.0%
12000 577030 Equip	.00	.00	.00	.00	.00	.00	.0%
12000 577035 Comp Hard	.00	.00	.00	.00	.00	.00	.0%
12000 577050 10003 Fed Grant	.00	.00	.00	.00	.00	.00	.0%
TOTAL Executive (Mayor)	394,545.45	440,464.92	440,991.09	306,387.03	.00	479,645.00	8.8%

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FOR PERIOD 99

ACCOUNTS	FOR:	2007	2008	2008	2008	2008	2009	PCT
General	Fund	ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTIO	MAYOR	CHANGE
12500	Community Promotions							
12500	556999 Budget Adj	.00	.00	.00	.00	.00	.00	.0%
12500	569200 Comm Pro	.00	.00	.00	.00	.00	.00	.0%
12500	569201 Art Inst	1,000.00	1,000.00	1,000.00	1,000.00	.00	.00	-100.0%
	Funding request: \$1,000							
	Removed at Mayors Level							
12500	569202 Chipman	2,500.00	1,000.00	1,000.00	1,000.00	.00	.00	-100.0%
	Funding request: \$2,500							
	Removed at Mayors Level							
12500	569203 Comm Band	950.00	.00	.00	.00	.00	.00	.0%
	Funding request: \$950							
	Removed at Mayors Level							
12500	569204 Dwnt Sal	.00	.00	.00	.00	.00	.00	.0%
12500	569205 Fire Mustr	.00	.00	.00	.00	.00	.00	.0%
	Funding request: \$0							
	There will not be a Fireman's Muster next year.							
12500	569206 Life Cris	2,000.00	2,000.00	2,000.00	2,000.00	.00	.00	-100.0%
	Funding request: \$2,500							
	Removed at Mayors Level							
12500	569207 Neigh Hse	40,000.00	35,000.00	35,000.00	26,250.00	.00	35,000.00	.0%
	Funding request: \$40,000							
	Reduced at Mayors Level							
12500	569208 Sal Art Cl	2,500.00	1,000.00	1,000.00	1,000.00	.00	.00	-100.0%
	Funding request: \$10,000							
	Removed at Mayors Level							
12500	569209 NY East	.00	.00	.00	.00	.00	.00	.0%
12500	569210 Salis JC	2,500.00	1,000.00	1,000.00	.00	.00	.00	-100.0%
	Funding request: \$0							
	Jaycees will not be doing the fireworks next year.							
12500	569211 Sal Army	1,000.00	2,000.00	2,000.00	2,000.00	.00	.00	-100.0%
	Funding request: \$2,000							
	Removed at Mayors Level							
12500	569212 SWED	19,500.00	20,000.00	20,000.00	15,000.00	.00	20,500.00	2.5%
	Funding request: \$20,500							
12500	569213 Ward Found	.00	.00	.00	.00	.00	.00	.0%
12500	569214 wic Lib	2,500.00	500.00	500.00	500.00	.00	.00	-100.0%
	Funding request: \$2,500							
	Removed at Mayors Level							
12500	569215 Zoo Comm	.00	.00	.00	.00	.00	.00	.0%
12500	569216 Dwnt Dev	47,500.00	40,000.00	40,000.00	30,000.00	.00	35,000.00	-12.5%
	Funding request: \$40,000 - Urban Salisbury							
	Reduced at Mayors Level							
12500	569217 Pub Access	84,000.00	89,000.00	89,000.00	66,750.00	.00	91,500.00	2.8%
	Estimated franchise fee = \$305,000 x 30% = \$91,500							

CITY OF SALISBURY, MD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

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12500 569218 Neigh Grt	.00	.00	.00	.00	.00	.00	.0%
12500 569218 70015 Neigh Grt	456.90	.00	4,543.10	1,250.00	.00	.00	-100.0%
12500 569219 End Plgrd	.00	.00	.00	.00	.00	.00	.0%
12500 569220 Hist Dis	.00	.00	.00	.00	.00	.00	.0%
12500 569221 Hist Dist	.00	.00	.00	.00	.00	.00	.0%
12500 569222 Shore Tran	.00	.00	.00	.00	.00	.00	.0%
12500 569223 wic-creekw Funding request: \$3,500 Removed at Mayors Level	2,500.00	1,000.00	1,000.00	.00	.00	.00	-100.0%
12500 569225 WCAC Funding request: \$2,000 Reduced at Mayors Level	.00	1,000.00	1,000.00	1,000.00	.00	500.00	-50.0%
12500 569226 FRIENDS Funding request: \$12,000	.00	.00	.00	.00	.00	12,000.00	.0%
12500 569227 DM Chapter Funding request: \$1,000 Removed at Mayors Level	.00	.00	.00	.00	.00	.00	.0%
12500 569228 Comm Grant Addition at Mayors Level	.00	.00	.00	.00	.00	5,000.00	.0%
12500 569229 Red Cross Requested \$1,500	.00	.00	.00	.00	.00	.00	.0%
TOTAL Community Promotions	208,906.90	194,500.00	199,043.10	147,750.00	.00	199,500.00	.2%

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12801 Community Develop.-Gen Fund							
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12801 599114 Trf-CommDe	.00	.00	.00	.00	.00	.00	.0%
TOTAL Community Develop.-Gen	.00	.00	.00	.00	.00	.00	.0%

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13000	Elections							

13000	513301	City Atty	.00	.00	.00	.00	.00	.0%
13000	513403	Elect Staf	18,413.38	1,400.00	1,400.00	.00	23,170.00	1555.0%
13000	546001	Office	.00	.00	.00	.00	600.00	.0%
13000	546008	Postage	3,452.37	.00	.00	.00	3,600.00	.0%
13000	554402	Bldgs	800.00	.00	.00	.00	1,200.00	.0%
13000	554403	Mach/Equip	7,660.00	.00	.00	.00	16,400.00	.0%
13000	555501	Advertisin	1,420.80	.00	.00	.00	1,700.00	.0%
13000	555502	Printing	4,377.44	.00	.00	.00	7,400.00	.0%
13000	556900	Misc	.00	.00	.00	.00	.00	.0%
13000	556999	Budget Adj	.00	.00	.00	.00	.00	.0%
TOTAL Elections			36,123.99	1,400.00	1,400.00	.00	54,070.00	3762.1%