

PROJECTION: 20091 Salisbury FY 2009 Budget

FOR PERIOD 99

ACCOUNTS FOR:		2007	2008	2008	2008	2008	2009	PCT	
General Fund		ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTION	MAYOR	CHANGE	
15000	Internal Services - Finance								
15000	501001 Sal-Clercl	193,316.44	198,432.00	198,432.00	152,838.09	.0	252,015.14	27.0%	
15000	501009 Sal-Meals	.00	.00	.00	.00	.0	.00	.0%	
15000	501098 Sal - COL	.00	5,854.24	5,854.24	.00	.0	.00	-100.0%	
15000	501099 Sal-Stepln	.00	2,341.70	2,341.70	.00	.0	2,488.11	6.3%	
15000	502010 FICA	17,150.82	14,746.46	14,746.46	10,917.24	.0	18,767.05	27.3%	
15000	502020 H. Ins.	48,791.67	57,182.06	57,182.06	33,545.00	.0	67,500.89	18.0%	
15000	502030 Life ins	148.84	144.00	144.00	113.16	.0	176.40	22.5%	
15000	502035 Removed Financial Analyst at Mayors Level Blood Bk	15.72	10.00	10.00	9.28	.0	16.75	67.5%	
15000	502040 Ret-Emp	12,867.77	19,962.26	19,962.26	13,447.34	.0	18,573.50	-7.0%	
15000	502070 Work Comp	671.00	619.00	619.00	514.00	.0	799.16	29.1%	
15000	502087 Emp Pic	.00	.00	.00	.00	.0	560.00	.0%	
	Includes General Fund Finance, HR and Procurement divisions from Internal Services								
15000	513010 Auditing	33,807.00	28,195.00	28,195.00	28,195.00	.0	47,250.00	67.6%	
15000	513013 Act GASB45	.00	.00	.00	.00	.0	.00	.0%	
15000	513040 Medical	.00	.00	.00	.00	.0	.00	.0%	
15000	513050 BANK FEES	3,230.07	7,000.00	7,000.00	3,567.48	.0	7,000.00	.0%	
15000	513060 Admin	.00	.00	.00	.00	.0	.00	.0%	
15000	513061 Bond Reg	787.50	1,000.00	1,000.00	1,000.00	.0	1,000.00	.0%	
15000	513070 Payroll	.00	.00	.00	.00	.0	.00	.0%	
15000	513301 City Atty	.00	.00	.00	.00	.0	.00	.0%	
15000	513406 Accounting	7,356.25	.00	.00	.00	.0	.00	.0%	
15000	534301 Bldgs	.00	.00	.00	.00	.0	.00	.0%	
15000	534302 Equip	4,222.50	3,000.00	4,003.40	4,664.88	.0	12,500.00	212.2%	
	Added new MUNIS Server at Mayors Level								
15000	534500 Main Cont	.00	.00	.00	.00	.0	2,600.00	.0%	
15000	534502 Comp Soft	45,058.27	24,400.00	24,400.00	24,400.00	.0	18,450.00	-24.4%	
15000	534503 Off Equip	1,084.89	.00	.00	.00	.0	.00	.0%	

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CITY OF SALISBURY, MD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

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PROJECTION: 20091 Salisbury FY 2009 Budget

FOR PERIOD 99

ACCOUNTS General	FOR: Fund		2007 ACTUAL	2008 ORIG BUD	2008 REVISED BUD	2008 ACTUAL	2008 PROJECTION	2009 MAYOR	PCT CHANGE
15000	546001	Office	9,043.40	9,500.00	8,837.60	7,059.07	.00	15,260.00	72.7%
15000	546006	Operating	.00	.00	.00	.00	.00	.00	.0%
15000	546008	Postage	6,500.00	7,020.00	7,020.00	5,327.63	.00	7,300.00	4.0%
15000	546011	computer	.00	.00	.00	.00	.00	2,040.00	.0%
15000	546012	Equip Main	1,630.00	1,050.00	1,050.00	1,040.18	.00	1,050.00	.0%
15000	554404	Copiers	700.00	1,000.00	1,000.00	1,000.00	.00	1,000.00	.0%
15000	554406	GIS	1,498.09	3,000.00	2,663.00	.00	.00	2,500.00	-6.1%
15000	555401	Telephone	1,832.25	1,600.00	1,600.00	1,262.53	.00	1,700.00	6.3%
15000	555404	Internet	.00	.00	.00	.00	.00	.00	.0%
15000	555501	Advertisin	1,943.71	1,250.00	1,250.00	155.65	.00	1,250.00	.0%
15000	555502	Printing	2,000.00	2,500.00	2,500.00	1,906.86	.00	2,575.00	3.0%
15000	555503	Increase due to volume of paperwork Travel	2,147.12	2,500.00	2,500.00	1,318.83	.00	2,575.00	3.0%
15000	555504	Training	1,775.00	2,000.00	2,625.00	524.00	.00	3,700.00	41.0%
15000	555505	Xeroxing	.00	.00	.00	.00	.00	.00	.0%
15000	556600	Pub	143.52	332.00	332.00	:310.80	.00	300.00	-9.6%
15000	556700	Dues	375.00	500.00	500.00	385.00	.00	400.00	-20.0%
15000	556900	Misc	.00	.00	.00	.00	.00	.00	.0%
15000	556999	Budget Adj	.00	.00	.00	.00	.00	.00	.0%
15000	558700	Exis Lease	35,356.44	35,000.00	35,139.45	35,139.45	.00	35,200.00	.2%
15000	577030	Equipment	.00	.00	.00	.00	.00	16,119.00	.0%
15000	577035	Add new postal machine at Mayors Level Comp Hard	.00	.00	.00	.00	.00	.00	.0%
15000	577036	Comp Soft	.00	9,700.00	15,322.59	8,325.00	.00	.00	-100.0%
TOTAL Internal Services - Fi			433,453.27	439,838.72	446,229.76	336,966.47	.00	542,666.00	21.6%

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CITY OF SALISBURY, MD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

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PROJECTION: 20091 Salisbury FY 2009 Budget

FOR PERIOD 99

ACCOUNTS FOR:		2007	2008	2008	2008	2008	2009	PCT
General Fund		ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTION	MJ.	YORCHANGE

16000	Internal Services -Procurement							
16000	501001 Sal-Clercl	107,844.82	133,428.00	133,428.00	92,194.13	.00	143,694.23	7.7%
16000	501009 Sal-Meals	.00	.00	.00	.00	.00	.00	.0%
16000	501098 Sal - COL	.00	3,936.46	3,936.46	.00	.00	.00	-100.0%
16000	501099 Sal-Stepln	.00	1,574.58	1,574.58	.00	.00	1,723.37	9.4%
16000	502010 FICA	9,081.29	9,831.05	9,831.05	6,455.79	.00	11,377.67	15.7%
16000	502020 H. Ins.	25,728.44	24,438.89	24,438.89	18,786.98	.00	32,810.05	34.3%
16000	502030 Life ins	94.22	96.00	96.00	69.78	.00	88.80	-7.5%
16000	502035 Blood Bk	5.00	.00	5.00	5.00	.00	.00	-100.0%
16000	502040 Ret-Emp	8,515.01	13,422.86	13,422.86	8,125.35	.00	10,590.27	-21.1%
16000	502070 Work Comp	477.00	400.00	400.00	332.00	.00	392.61	-1.8%
16000	513075 Comm	.00	.00	.00	.00	.00	.00	.0%
16000	513301 city Atty	.00	.00	.00	.00	.00	.00	.0%
16000	513408 Energy	12,765.95	21,000.00	21,000.00	12,940.00	.00	16,000.00	-23.8%
	Funds for consulting by CQI for Energy Management Program.							
16000	523613 Comp Ser	.00	.00	.00	.00	.00	.00	.0%
16000	523615 Temp Manpw	.00	.00	.00	.00	.00	.00	.0%
16000	534302 Equip	594.49	3,114.00	3,109.00	2,999.97	.00	1,600.00	-48.5%
	Replace computer for Buyer due to age and malfunction. Purchase printer for senior buyer.							
16000	546001 Office	4,999.54	7,450.00	7,450.00	4,568.65	.00	7,000.00	-6.0%
16000	546008 Postage	754.57	2,310.00	2,310.00	250.55	.00	2,400.00	3.9%
16000	546011 Computer	313.97	.00	.00	.00	.00	.00	.0%
16000	546012 Equip Main	.00	.00	.00	.00	.00	.00	.0%
	Removed at Mayors Level							
16000	554404 copiers	4,089.60	4,297.00	4,297.00	4,089.60	.00	4,297.00	.0%
	State contract: 12 month rental							
16000	555401 Telephone	2,560.22	2,415.00	2,415.00	1,689.92	.00	2,520.00	4.3%
16000	555404 Internet	.00	.00	.00	.00	.00	.00	.0%
16000	555501 Advertisin	2,193.60	2,000.00	2,000.00	.00	.00	3,000.00	50.0%
16000	555502 Printing	775.33	1,260.00	1,260.00	839.48	.00	1,300.00	3~2%
16000	555503 Travel	682.23	4,725.00	4,725.00	.00	.00	4,725.00	.0%
	Funds for travel to National Conference for Assistant Director and Senior Buyer. Funds for off-site training programs for Assistant Director and Senior Buyer for certification.							
16000	555504 Training	545.00	3,150.00	3,150.00	131.00	.00	4,000.00	27.0%
	Funds for national conference for Assistant Director and Senior Buyer; funds for certification training for Assistant Director and Senior Buyer; miscellaneous workshops; purchase card training							

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CITY OF SALISBURY, MD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

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PROJECTION: 20091 Salisbury FY 2009 Budget

FOR PERIOD 99

ACCOUNTS FOR:		2007	2008	2008	2008	2008	2009	PCT
General Fund		ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTION	MAYOR	CHANGE
16000	555505 Xeroxing	.00	210.00	210.00	.00	.0	210.00	.0%
	Binding, extra large printing jobs							
16000	556600 Pub	92.75	430.00	430.00	26.00	.0	440.00	2.3%
	Includes Consumer Reports, NAPM Info, miscellaneous publications							
16000	556700 Dues	855.42	945.00	945.00	870.00	.0	1,100.00	16.4%
	NIGP for 4, NAPM for 4, MPPA for 4							
16000	556999 Budget Adj	.00	.00	.00	.00	.0	.00	.0%
16000	558600 New Lease	.00	.00	.00	.00	.0	.00	.0%
16000	558700 Exis Lease	.00	.00	.00	.00	.0	.00	.0%
16000	577035 Camp Hard	.00	.00	.00	.00	.0	.00	.0%
	TOTAL Internal Services -Pro	182,968.45	240,433.84	240,433.84	154,374.20	.0	249,269.00	3.7%

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CITY OF SALISBURY, MD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

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PROJECTION: 20091 Salisbury FY 2009 Budget

FOR PERIOD 99

ACCOUNTS FOR:	2007	2008	2008	2008	2008	2009	PCT
General Fund	ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTION	MAYOR	CHANGE
17000 City Attorney							
17000 513301 City Atty	228,124.89	236,250.00	236,250.00	189,255.36	.00	325,000.00	37.6%
17000 513302 Other Atty	9,999.62	10,000.00	10,000.00	965.69	.00	10,000.00	.0%
Outside counsel and other legal fees.							
TOTAL City Attorney	238,124.51	246,250.00	246,250.00	190,221.05	.00	335,000.00	36.0%

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NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

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FOR PERIOD 99

ACCOUNTS FOR:			2007	2008	2008	2008	2008	2009	PCT
General Fund			ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTION	MAYOR	CHANGE
18000	Information Services								
18000	501001	Sal-Clercl	.00	.00	.00	.00	.00	.00	.0%
18000	502010	FICA	.00	.00	.00	.00	.00	.00	.0%
18000	502070	Work Comp	.00	.00	.00	.00	.00	.00	.0%
18000	513402	Comp Cons	46,489.50	58,100.00	58,100.00	27,916.00	.00	83,000.00	42.9%
18000	513403	Elect Staf	.00	.00	.00	.00	.00	.00	.0%
18000	534301	Bldgs	.00	.00	.00	.00	.00	.00	.0%
18000	534302	Equip	.00	.00	.00	.00	.00	.00	.0%
18000	534502	Comp Soft	5,438.00	3,600.00	9,121.32	3,600.00	.00	16,421.00	80.0%
18000	546001	Office	.00	.00	.00	.00	.00	.00	.0%
18000	546006	Operating	.00	.00	.00	.00	.00	.00	.0%
18000	546011	Computer	.00	2,800.00	4,895.72	2,800.00	.00	6,000.00	22.6%
18000	555401	Telephone	.00	.00	.00	.00	.00	.00	.0%
18000	555404	Internet	.00	.00	.00	.00	.00	.00	.0%
18000	555501	Advertisin	.00	.00	.00	.00	.00	.00	.0%
18000	555503	Travel	.00	.00	.00	.00	.00	.00	.0%
18000	555504	Training	.00	.00	.00	.00	.00	.00	.0%
18000	555505	xeroxing	.00	.00	.00	.00	.00	.00	.0%
18000	556600	Pub	.00	.00	.00	.00	.00	.00	.0%
18000	556700	Dues	.00	.00	.00	.00	.00	.00	.0%
18000	556900	Misc	.00	.00	.00	.00	.00	.00	.0%
18000	556999	Budget Adj	.00	.00	.00	.00	.00	.00	.0%
18000	577035	Comp Hard	.00	.00	.00	.00	.00	.00	.0%
18000	577036	Comp Soft	.00	.00	.00	.00	.00	.00	.0%
TOTAL Information Services			51,927.50	64,500.00	72,117.04	34,316.00	.00	105,421.00	46.2%

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FOR PERIOD 99

ACCOUNTS	FOR:		2007	2008	2008	2008	2008	2009	PCT
General	Fund		ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTION	MAYOR	CHANGE
18500	546011	Computer	.00	3,250.00	3,250.00	2,448.00	.00	.00	-100.0%
18500	554403	Mach/Equip	.00	4,815.00	5,335.00	5,332.73	.00	4,500.00	-15.7%
		Purchase of fireproof filing cabinets at \$750 each.							
18500	554404	Copiers	.00	1,320.00	1,320.00	1,210.00	.00	1,320.00	.0%
		3 year lease of a copier for HR position (2nd year payment)							
18500	555401	Telephone	435.52	1,000.00	1,000.00	289.90	.00	1,050.00	5.0%
18500	555501	Advertisin	.00	.00	500.00	477.56	.00	500.00	.0%
18500	555503	Travel	.00	.00	.00	.00	.00	2,000.00	.0%
		Funds for SHRM national conference and other HR training programs for HR Associate and HR Assistant.							
18500	555504	Training	.00	1,000.00	1,300.00	1,189.00	.00	2,000.00	53.8%
		Training ~rograms for HR Associate to retain SHRM certlfcation and for misc. HR training programs for HR Associate and HR Assistant.							
		Annual License Fee for City's Defensive Driving training program-\$450.							
18500	555505	Xeroxing	.00	.00	60.00	58.44	.00	60.00	.0%
18500	556700	Dues	.00	200.00	380.00	340.00	.00	360.00	-5.3%
		Dues for memberships for HR positions, including SHRM							
18500	556999	Budget Adj	.00	.00	.00	.00	.00	.00	.0%
TOTAL Human Resources			135,577.67	135,170.08	135,587.08	92,116.24	.00	138,176.00	1.9%

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FOR PERIOD 99

ACCOUNTS FOR:		2007	2008	2008	2008	2008	2009	PCT
General Fund		ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTION	MAYOR	CHANGE
19000	Planning & Zoning							
19000	513060 Admin	150,000.00	150,000.00	150,000.00	75,000.00	.00	150,000.00	.0%
	Phase in of full cost recovery. Acct level funded for 4yrs							
19000	513072 Imp Fee-St	99,770.00	.00	11,070.00	.00	.00	.00	-100.0%
19000	513301 City Atty	.00	.00	.00	.00	.00	.00	.0%
19000	513400 Cons Fee	.00	50,000.00	50,000.00	24,611.00	.00	50,000.00	.0%
	Comprehensive plan update							
19000	513405 Hist Dist	.00	.00	.00	.00	.00	.00	.0%
19000	554401 Land	.00	.00	.00	.00	.00	.00	.0%
19000	554406 GIS	.00	.00	.00	.00	.00	.00	.0%
19000	555501 Advertisin	3,500.00	3,500.00	3,500.00	1,764.60	.00	3,500.00	.0%
	Based on FY 2008							
19000	556909 Fed Grant	.00	.00	.00	.00	.00	.00	.0%
	TOTAL Planning & Zoning	253,270.00	203,500.00	214,570.00	101,375.60	.00	203,500.00	-5.2%

PROJECTION: 20091 Salisbury FY 2009 Budget

FOR PERIOD 99

ACCOUNTS FOR:	2007	2008	2008	2008	2008	2009	PCT	
General Fund	ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTIC	MAYOR	CHANGE	
<hr/>								
19500	Municipal Buildings							
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19500	513020	Eng/Arch	.00	.00	.00	.00	.0%	
19500	513408	Energy	.00	.00	.00	.00	.0%	
19500	523606	Demolition	.00	.00	.00	.00	.0%	
19500	523607	Alarm Sys	240.00	1,500.00	1,500.00	240.00	1,500.00	.0%
	Provides for alarm monitoring for duress alarm buttons in purchasing, finance, Exo offices and Comm Development. Installation of duress alarms for Human Resources.							
19500	523614	Recycling	.00	.00	.00	.00	.0%	
19500	534301	Bldgs	99,259.75	72,500.00	72,500.00	290.00	183,151.00	152.6%
	City's share of 2009 expenses and payment for previous years cost overruns.							
	Removed - Air Handlers, Alarm System, Clean Chimney and replace carpet at Mayors Level							
19500	534302	Equip	8,809.56	10,500.00	11,861.29	746.15	10,815.00	-8.8%
	Maintenance agreement for telephone system (\$9314) purchase of any new phones and system hardware, and other misc equipment.							
19500	546006	Operating	.00	.00	.00	.00	.00	.0%
19500	554401	Land	.00	.00	.00	.00	.00	.0%
19500	556201	Electricit	.00	.00	.00	.00	.00	.0%
19500	556999	Budget Adj	.00	.00	.00	.00	.00	.0%
19500	558600	New Lease	.00	.00	.00	.00	.00	.0%
	Upgrade City'S telephone system to allow integrated communication between agencies, will eliminate local calling charges between agencies. Provide for centralized voice mail platform, update software technology and provide for new phone system for City Police Department - 5 yr. lease.							
	Removed at Mayor's Level							
19500	558700	Exis Lease	.00	.00	.00	.00	.00	.0%
19500	577010	Land	.00	.00	.00	.00	.00	.0%
19500	577030	Equip	.00	.00	.00	.00	.00	.0%
	TOTAL Municipal Buildings							
			108,309.31	84,500.00	85,861.29	1,276.15	195,466.00	127.7%

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ACCOUNTS FOR:	2007	2008	2008	2008	2008	2009	PCT
General Fund	ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTION	MAYOR	CHANGE
19600 Poplar Hill Mansion							
19600 502020 H. Ins.	.00	.00	.00	.00	.00	.00	.09-
19600 502070 Work Comp	.00	.00	.00	.00	.00	.00	.09-
19600 513020 Eng/Arch	.00	.00	.00	.00	.00	.00	.0%
19600 523601 Pest Con	311.00	320.00	320.00	228.00	.00	320.00	.0%
Monthly Pest Control Contract and Annual Termite Control Contract							
19600 523608 Security	385.00	600.00	600.00	345.00	.00	600.00	.09-
Security system: \$50/month							
19600 534301 Bldgs	2,336.78	4,500.00	9,603.00	6,359.10	.00	32,800.00	241.6%
Replace dry rotted fascia & repair gutters: \$3,000 (Est cost for job to be outsourced)							
Replace 2 toilets + sink/faucets: \$1,800 (Est cost for job to be outsourced)							
Miscellaneous building repairs & maintenance: \$1,000							
Removed fascia at Mayor's level taken care of 2008							
Added air conditioners and furnaces at Mayors Level							
19600 534302 Equip	650.00	750.00	.00	.00	.00	480.00	.0%
Maintenance agreement on heating/AC equipment							
Reduced at Mayors Level based on new quotes.							
19600 534311 Land/Grds	2,206.85	5,500.00	5,020.00	2,620.00	.00	3,000.00	-40.2%
Lawn care (incl mowing & chemical treatments): estimated at \$3,000							
19600 546001 Office	.00	.00	.00	.00	.00	.00	.0%
19600 546006 Operating	.00	.00	.00	.00	.00	.00	.0%
19600 555010 Liab Ins	1,697.00	1,750.00	1,750.00	1,697.00	.00	1,700.00	-2.9%
Liability insurance for Friends of PHM: \$750							
Cost of "errors & omissions" insurance coverage for the Board of Directors: \$950 (under agreement with the Friends, the City pays this cost)							
19600 555020 Bldg/Cont	.00	.00	.00	.00	.00	.00	.0%
19600 555502 Printing	.00	.00	.00	.00	.00	.00	.0%
19600 556201 Electricit	2,601.15	3,600.00	3,600.00	3,079.69	.00	5,000.00	38.9%
Based on estimate provided by energy consultant.							
19600 556202 Nat Gas	4,991.95	4,967.00	4,967.00	3,814.08	.00	5,400.00	8.7%
Based on estimate provided by energy consultant.							
19600 556999 Budget Adj	.00	.00	.00	.00	.00	.00	.0%
19600 577015 Bldgs	43,239.00	.00	.00	.00	.00	.00	.0%
19600 577035 Comp Hard	.00	.00	.00	.00	.00	.00	.0%
19600 599105 Trf-Sp Rev	.00	.00	.00	.00	.00	.00	.0%
TOTAL Poplar Hill Mansion	58,418.73	21,987.00	25,860.00	18,142.87	.00	49,300.00	90.6%

04/14/2008
14:22 PO

CITY OF SALISBURY, MD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

PROJECTION: 20091 Salisbury FY 2009 Budget

FOR PERIOD 99

ACCOUNTS FOR:		2007	2008	2008	2008	2008	2009	PCT
General Fund		ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTION	MAYOR	CHANGE
19700	Franklin Hotel							
19700	534301	Bldgs	.00	.00	.00	.00	.00	.0%
19700	534302	Equip	.00	.00	.00	.00	.00	.0%
19700	556201	Eleetrieit	.00	.00	.00	.00	.00	.0%
19700	556900	Mise	.00	.00	.00	.00	.00	.0%
	TOTAL Franklin Hotel		.00	.00	.00	.00	.00	.0%