

Get Out of Debt and Travel the World

Because of the Coastal Vacations home business opportunity, newlyweds Adam and April Frederick are on their way to being debt-free world travelers.



In less than one year, Adam and April Frederick, of New Castle, Delaware, quit their jobs, started a home business together, replaced their full-time income on part-time hours, paid off their car, and, oh yes, got married and went on a honeymoon.

You'd think these ambitious newlyweds would be taking a break and slowing down after the just busy nine months. But if you suggest that to them, they'll tell you they're just getting started.

"Why would we slow down now?" Adam asks with a laugh. "The income we're making has allowed us the ability to retire from our full-time jobs and replace that income with less work and less time. In January alone we made \$20,000. There's no stopping us now!"

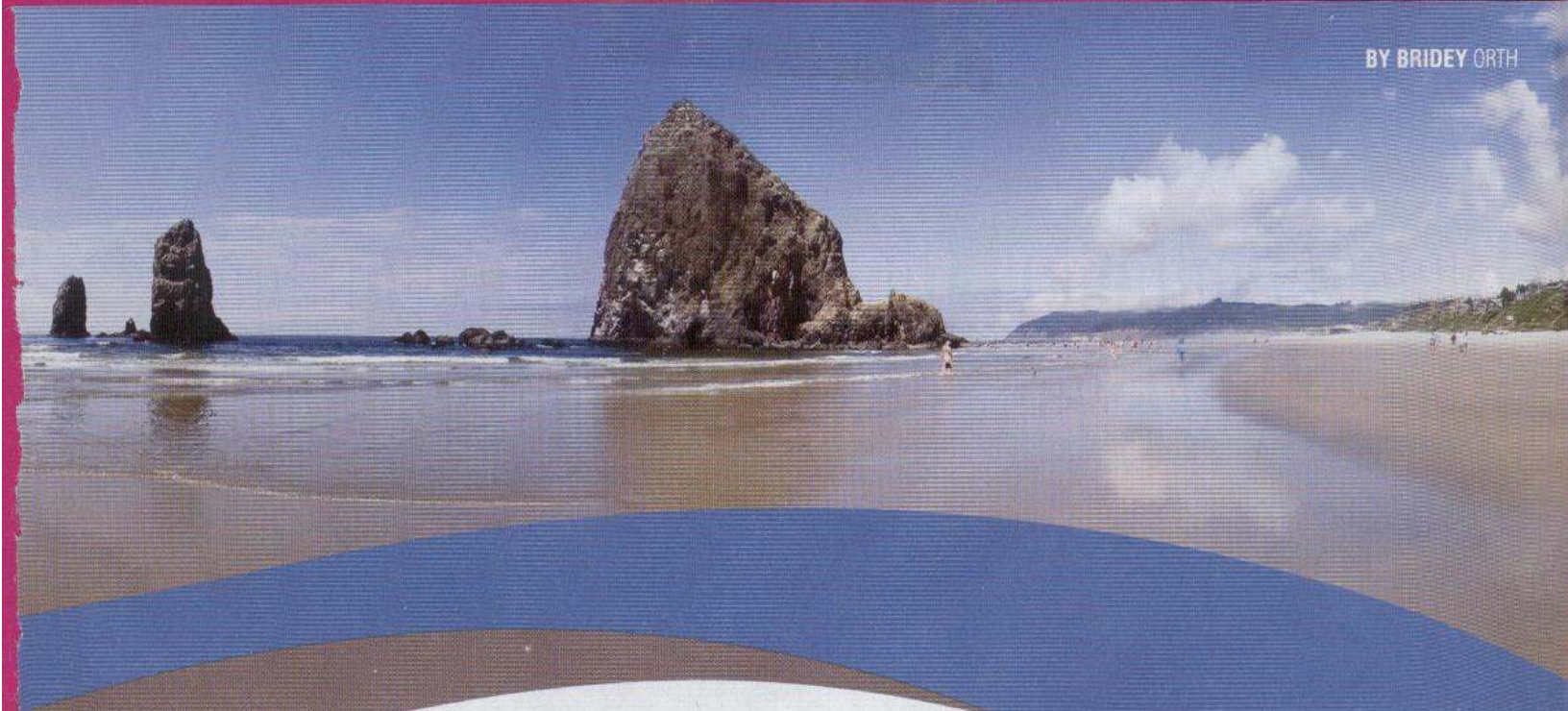
Looking back to last year, April remembers how dissatisfied she was with her job in banking. As a collections agent, April talked to many people every day which is the only thing she liked about her career.

"A lot was missing," she notes. "I had been laid off from another job and didn't want to ever work for someone else again. I wanted time freedom, I wanted to be my own boss. But I had no choice at the time."

Adam was her fiancé at the time and he remembers telling April about different home business opportunities he had tried. There were about five or six, but he didn't see very good results from any of them. But he still encouraged April to go online and look for something she might like.

Instead, she went online and looked for a vacation. "I needed a break from work and Adam and I were planning to take a cruise, so I decided to look for some good deals on the Internet," explains April. "That's when I saw an ad for a home business in the travel industry: 'How would you like to have money, time and freedom?'"

According to April, she doesn't normally click on ads like this, but this one appealed to her, so she took a chance. At 8:00 PM, while Adam was watching an



NBA playoff game, April clicked on the ad for Coastal Vacations' home business opportunity. At 4:30 AM, she finally turned off her computer and went to bed.

"I went to bed but couldn't sleep," she says. "I was too excited!"

Adam, was curious about what April had been looking at for so many hours, so after she went to work, he checked out the Coastal Vacations web site.

He learned that people who start a home business with Coastal Vacations become independent travel directors promoting deep discounts on travel to great destinations with well-known hotels, cruise lines, car rental companies, restaurants and other services.

The packages are loaded with discounts and amazing deals, and retail for thousands of dollars more than what Coastal Vacations offers them for. The "Level 1" package, which contains 20 membership discount cards, hundreds of vacations and five complimentary cruises, retails for \$1,295 but is worth \$15,000.

When a client purchases a Level 1 travel package, the independent travel director earns a \$1,000 commission; the commission for Premier travel packages (which retails for \$3,995) is \$3,200; and for a Platinum package, the commission is \$9,705.

"I saw the value right away," he says of Coastal Vacations. "The commissions were amazing—\$1,000, \$3,200, \$9,70—I never saw commissions that big in any opportunity I'd tried."

Before she discovered Coastal Vacations, April had been ready to book a cruise that was going to cost them \$2500. "For \$1295 I could get extensive discounts on travel for a lifetime with Coastal's national travel package...and it includes five bonus cruises. All we pay is the tax! Even if you decide not to do the business opportunity, you get incredible travel savings."

Adam and April looked over the opportunity on a Tuesday. On Thursday they signed up to become independent travel directors. Adam enjoyed his job in sales but he wasn't making the kind of money he would have liked. He says, "I have a lot of experience in direct sales from all the other opportunities I've tried. Coastal seemed so simple—travel and money, who doesn't like travel and money?"

April took a week off from work to develop a game plan on the best way to run their new home business. "The Sunday night before I had to go back to work I was physically sick," she admits. "I understood what this was going to mean for us; I couldn't go back to work for someone else. I wanted to get started immediately."

Together they decided April shouldn't wait. The next day she resigned from her job. "I knew from past experience that when you get laid-off nobody gives you two week's notice. So I made the decision to leave right then," she shares. Seven weeks later, she made over \$10,000.

Adam left his job after six weeks. Before Coastal, their combined income was \$80,000 per year. With less work and less time, they replaced that income. Their best month so far was January 2006 where they earned \$20,000.

"We have goals to get out of debt and travel a lot—we both love to travel so this business is perfect for us," says Adam. "But what has really been wonderful is doing this together. We had become like two ships passing in the night with our work schedules. Now we work as a team."

Adam and April got married on January 25, 2006 (three years, two months and one day after meeting the day they met, notes Adam). They spent their honeymoon in nearby Ocean City, Maryland at a luxury two-bedroom condo. The regular rate was \$125 per night; they used their travel package to get a discounted rate, paying just \$335 for the entire week.

"It's like we got four days free," Adam points out. "And best of all, our business ran itself while we were gone and we actually made money on our honeymoon. Not many people can say that!"

These newlyweds feel guided by a "dream list" Adam created two years before they knew anything about Coastal Vacations. He wrote April a poem about their future and included pictures of the things they wanted to have together. He's pleased to report that they're actually achieving the things on that list. "They were dreams before, now they're becoming reality."

For instance, they both love to travel. After they got married, friends and family expected them to do the traditional thing and buy a house. Not this couple. They want to see the world, so they're going to travel around until they decide where they want to settle.

"Who knows, maybe it will be Europe, maybe Africa, maybe somewhere in the US. It's entirely up to us; we can take this business anywhere and with the travel discounts, we can afford to take our time and explore other states and countries," says Adam.

April adds, "We have the whole world open to us now, but it's funny, we don't know where to start! We're no longer limited by money and time, so there are many more options. What we enjoy most, though, is helping people who are in the same situation we were in and helping them get to where we are. That's the biggest reward of all." **hbc**

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